

**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

GIBSON LEXBURY LLP, a Nevada limited-liability partnership,

Case No.: 2:23-cv-00560-GMN-DJA

Yankee, vs

VS.

## ORDER

KIMBERLY MOFFATT JONES, *et al.*,

Defendants. )

10 Pending before the Court is the Motion to Dismiss for Lack of Personal Jurisdiction,  
11 (ECF No. 11), filed by Defendants Kimberly Moffatt Jones, 150 Newport Center Drive, and  
12 NBOC, LLC (collectively, “Defendants”). Plaintiff Gibson Lexbury LLP (“Plaintiff”) filed a  
13 Response, (ECF No. 16), to which Defendants filed a Reply, (ECF No. 17).

14 Also pending before the Court is Defendants' Motion to Change Venue or Transfer,  
15 (ECF No. 12). Plaintiff filed a Response, (ECF No. 16), to which Defendants filed a Reply,  
16 (ECF No. 17).

17 Also pending before the Court is Plaintiff's Motion to File a Surreply, (ECF No. 39).  
18 Defendants filed a Response, (ECF No. 49), to which Plaintiff filed a Reply, (ECF No. 53).

19 Also pending before the Court is Defendants' Motion to Stay Discovery, (ECF No. 20).  
20 Plaintiff filed a Response, (ECF No. 24), to which Defendants filed a Reply, (ECF No. 25).

21 Also pending before the Court are Plaintiff's Motion for Sanctions, (ECF Nos. 26, 27,  
22 28, 29). Defendants' filed Responses, (ECF Nos. 30, 31, 32, 33), to which Plaintiff filed  
23 Replies, (ECF Nos. 34, 35, 36, 37).

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1 For the reasons discussed below, the Court **DENIES** Defendants' Motion to Dismiss for  
 2 Lack of Personal Jurisdiction and Motion to Change Venue or Transfer and **DENIES as moot**  
 3 Defendants' Motion to Stay Discovery.<sup>1</sup> The Court also **DENIES** Plaintiff's Motions for  
 4 Sanctions and Motion to File a Surreply.<sup>2</sup>

5 **I. BACKGROUND**

6 This case arises from Defendants' alleged breach of contract. Plaintiff is a law firm in  
 7 Las Vegas, Nevada. (Compl. ¶ 11, Ex. 1-A to Pet. Removal, ECF No. 7). Defendant Kimberly  
 8 Moffatt Jones ("Defendant Jones") is a resident of California. (Defendant Jones Decl. ¶ 4, Ex.  
 9 A to Mot. Dismiss ("MTD"), ECF No. 11-1). Defendant Jones is the sole owner of Defendant  
 10 150 Newport Drive, LLC ("Defendant 150 NCD") and Defendant NBOC, LLC ("Defendant  
 11 NBOC"). (MTD 2:5–7, ECF No. 11); (Compl. ¶ 15, Ex. 1-A to Pet. Removal).

12 In 2017, Plaintiff agreed to represent Defendant Jones in litigation against Defendant  
 13 Jones' former divorce attorney, Stephen Kolodony (the "Kolodony Matter"). (Steven Gibson<sup>3</sup>  
 14 ("Gibson") Declaration ¶ 4, Ex. 1 to Resp., ECF No. 16-2). The terms of representation was set  
 15 forth in a "Legal Services Arrangement." (See generally Legal Services Arrangement, Ex. 1-A  
 16 to Resp., ECF No. 16-3). The Legal Services Arrangement contained a venue provision, stating  
 17 that,

18 The Parties hereby submit to the exclusive jurisdiction of the federal and state  
 19 courts located in the State of Nevada, County of Clark, and for any actions, suits  
 20 or proceedings asserting a breach of this Agreement only. The Parties hereby  
 21 irrevocably and unconditionally waive any objection to the laying of venue in any  
 22 action, suit or proceeding arising out of an alleged breach of this Agreement, in the  
 23 courts of the State of Nevada or of the United States of America located in the State

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24 <sup>1</sup> Defendants' Motion to Stay Discovery requests a stay be imposed pending a ruling on its Motion to Dismiss for  
 25 Lack of Personal Jurisdiction and Motion to Change Venue. (See generally Mot. Stay). Because the Court  
 renders ruling and denies these Motions for the reasons set forth below, it DENIES as moot the Motion to Stay  
 Discovery.

<sup>2</sup> The Court finds that a surreply would be of no assistance to the resolution of the pending Motions, as the  
 parties' current filings adequately address the pertinent issues. Accordingly, Plaintiff's Motion is DENIED.

<sup>3</sup> Gibson is a managing partner at Gibson Lexbury LLP. (Gibson Decl. ¶ 1, Ex. 1-A to Resp.).

1 of Nevada, and hereby further irrevocably and unconditionally waive and agree not  
 2 to plead or Claim in such court that any such action, suit, or proceeding brought in  
 3 such court has been brought in an inconvenient forum. This Agreement shall be  
 construed in accordance with the laws of the State of Nevada.

4 (*Id.* ¶ 16, Ex. 1-A to Resp.).

5 In addition to the Kolodony Matter, Plaintiff also represented Defendant Jones and  
 6 Defendant 150 NCD in a lawsuit involving a real estate investment at 150 Newport Center  
 7 Drive, LLC (the “150 NCD Matter”). (MTD 3:5–16); (Resp. 4:9–17, ECF No. 16). On May  
 8 10, 2018, Plaintiff sent Defendant Jones an “Engagement Letter” to govern the terms of  
 9 Plaintiff’s representation of Defendant Jones and Defendant 150 NCD in that matter. As with  
 10 the Legal Services Arrangement, the Engagement Letter contained a venue provision, stating,

11 This agreement shall at all times be construed and interpreted in accordance with  
 12 the laws of the State of Nevada, without regard to principle of conflicts of law. The  
 13 federal and states courts within the State of Nevada shall have the sole and  
 14 exclusive jurisdiction over the resolution of disputes concerning this engagement  
 15 and the Firm’s performance thereof, provided that nothing herein shall prohibit  
 16 either of us from pursuing resolution of any such dispute through appropriate  
 17 channels within the State Bar of Nevada. Any controversy, dispute or claim that  
 18 arises between us concerning the Firm’s compensation, performance of legal  
 19 services or other aspects of our representation shall be decided within the State of  
 20 Nevada.

21 (Engagement Letter at 5, Ex. 1-B to Resp., ECF No. 16-4). Defendant Jones did not  
 22 immediately sign the Engagement letter, leading to Plaintiff’s controller, Ryan Jenkins  
 23 (“Jenkins”), resending the Engagement Letter later that day, and again on June 4, 2018.  
 24 (Jenkins & Defendant Jones May 10, 2018, Email Exchange at 2, Ex. 2-A to Resp., ECF No.  
 25 16-9); (Jenkins & Defendant Jones June 4, 2018, Email Exchange at 2, Ex. 2-B to Resp., ECF No. 16-10). Several days later, Defendant Jones notified Gibson she would sign the  
 Engagement Letter “[e]ither tonight or tomorrow[.]” (Gibson & Defendant Jones June 8, 2019,  
 Email Exchange at 2, Ex. 2-C to Resp., ECF No. 16-11). Despite this representation,  
 Defendant Jones ultimately did not sign the Engagement Letter. (Resp. 5:15–16); (Reply 10:7–

1 9, ECF No. 16). Although the Engagement Letter remained unsigned, Plaintiff continued  
 2 representing Defendant Jones and Defendant 150 NCD. (Resp. 5:15–19). On August 14, 2018,  
 3 while Gibson was preparing to file a complaint in the 150 NCD Matter, Defendant Jones  
 4 emailed Gibson directing him “to move forward” with the case “as quickly and aggressively as  
 5 possible.” (Gibson & Defendant Jones August 14, 2018, Email Exchange at 2, Ex. 2-E to Resp.,  
 6 ECF No. 16-13).

7 Around this time, Plaintiff also agreed to represent Defendant Jones and Defendant  
 8 NBOC in a lawsuit alleging that Defendant Jones was fraudulently induced to appear on a  
 9 reality television show (the “Authentic Matter”). (Compl. ¶¶ 23–34, Ex. 1-A to Pet. Removal).  
 10 Plaintiff’s representation of Defendant Jones and Defendant NBOC in the Authentic Matter  
 11 was “under the same terms and conditions as for the [150] NCD Matter that were memorialized  
 12 in the Engagement Letter.” (Gibson Decl. ¶ 12, Ex. 1 to Resp.).

13 Over the next few years, Defendant Jones requested accommodations with respect to her  
 14 payments under the Legal Services Arrangement and Engagement Letter. (Compl. ¶¶ 19–38,  
 15 Ex. 1-A to Pet. Removal). For example, on January 11, 2021, Gibson emailed Defendant Jones  
 16 regarding her request for a fee payment accommodation to lower her monthly payments in all  
 17 ongoing matters. Gibson’s email stated in part that “You have also agreed that as part of this  
 18 accommodation, the firm will be granted a 10% contingency fee on the Authentic matter (in  
 19 addition to the hourly-rated fees) consistent with the terms of our legal services agreement.”  
 20 (Gibson & Defendant Jones March 12, 2021, Email Exchange at 2, Ex. 2-D to Resp., ECF No.  
 21 16-12). On March 12, 2021, Defendant Jones responded, “Yes, I agree to the \$18,000 due each  
 22 month. . . . The only other item I would like to clarify, is upon settling the Authentic case, the  
 23 outstanding attorney’s fees would be paid first and then then 10% contingency fee would then  
 24 be calculated.” (*Id.* at 2, Ex. 2-D to Resp.).

25 In February 2022, the annual rate owed by Defendant Jones under the Legal Services

1 Agreement and Engagement Letter increased, leading to a dispute between the parties. On  
 2 March 4, 2022, Michael Floryan (“Floryan”), Defendant Jones’ personal transaction lawyer,  
 3 contacted Gibson to request documentation to support the increased rate. (March 8, 2022,  
 4 Email from Floryan at 6, Ex. 1-D to Resp., ECF No. 16-6). Floryan stated Defendant Jones  
 5 was in no way, “undermining the engagement, trying to renegotiate the terms of any  
 6 agreements between her and [Plaintiff], or ‘going back on’ her word.”” (*Id.*, Ex. 1-D to Resp.);  
 7 (*see id.*, Ex. 1-D to Resp.) (explaining that Defendant Jones “did not (nor intend to) question  
 8 the working relationship”).

9 Gibson and Floryan exchanged a series of emails discussing whether Defendant Jones,  
 10 on behalf of herself and the other Defendants, believed the Engagement Letter was  
 11 unenforceable. (*Id.* at 2–5, Ex. 1-D to Resp.). Floryan explained that Defendant Jones “[was]  
 12 not disputing any engagement letter[,]” but rather, “[was] raising concerns over the fact that  
 13 [Plaintiff] has not provided her with rate increase notices in accordance with the terms of the  
 14 [Engagement Letter].” (*Id.* at 2, Ex. 1-D to Resp.). Gibson then responded that “I trust,  
 15 therefore, that [Defendant Jones] agrees that she is bound by the unsigned engagement letter. . .  
 16 . . I am therefore relying on your representation and hers that I do not need to receive her  
 17 signature on same as she has agreed to be bound by such letter agreement.” (March 9, 2022, at  
 18 2, Email from Floryan, Ex. 1-E to Resp., ECF No. 16-7). This exchange culminated in Floryan  
 19 stating that “There has *never* been a dispute by [Defendant] Jones about any engagements or  
 20 the applicability therefore.” (*Id.*, Ex. 1-E to Resp.) (emphasis in original).

21 The parties relationship soon deteriorated. Plaintiff alleges that beginning in December  
 22 2022, Defendants stopped making payments owed under the applicable agreements. (Resp.  
 23 8:11–19). Plaintiff subsequently initiated the present lawsuit in state court, asserting the  
 24 following claims: (1) anticipatory repudiation; (2) breach of contract – December 2022  
 25 payments; (3) breach of contract – LSA total amount owed payments; (4) breach of the implied

1 covenant of good faith and fair dealing; (5) fraudulent inducement – first cash flow  
2 misrepresentation; (6) fraudulent inducement – second cash flow misrepresentation; (7)  
3 fraudulent inducement – third cash flow misrepresentation; (8) fraudulent inducement – fourth  
4 cash flow misrepresentation; and (9) unjust enrichment. (*Id.* ¶¶ 58–134). Defendants then  
5 removed the case to this Court based on diversity jurisdiction. (*See generally* Pet. Removal,  
6 ECF No. 1). Defendants subsequently filed their Motion to Dismiss for Lack of Personal  
7 Jurisdiction and Motion to Change Venue or Transfer, (ECF Nos. 11, 12), and Plaintiff its  
8 Motions for Sanctions, (ECF No. 26, 27, 28, 29), which the Court discusses below.

9 **II. LEGAL STANDARD**

10 “Federal courts ordinarily follow state law in determining the bounds of their jurisdiction  
11 over persons.” *Daimler AG v. Bauman*, 571 U.S. 117, 125 (2014) (citing Fed. R. Civ. P.  
12 4(k)(1)(A)). “Nevada’s long-arm statute permits the exercise of jurisdiction on any basis  
13 consistent with federal due process.” *Elko Broadband Ltd. v. Haidermota BNR*, No. 3:20-cv-  
14 00293, at \*2 (D. Nev. Mar. 11, 2021) (citing NRS § 14.065(1)). The Due Process Clause limits  
15 a state’s power to exercise control over a nonresident defendant. *Walden v. Fiore*, 571 U.S.  
16 277, 283 (2014). To protect a defendant’s liberty, due process necessitates that a nonresident  
17 defendant have “certain minimum contacts” with a forum state before that state can exercise  
18 personal jurisdiction over that individual or entity. *Int’l Shoe Co. v. Washington*, 326 U.S. 310,  
19 316 (1945).

20 There are two types of jurisdiction—general and specific. *Picot v. Weston*, 780 F.3d  
21 1206, 1211 (9th Cir. 2015). General jurisdiction depends on the defendant’s “substantial,  
22 continuous and systematic” contracts with the forum, “even if the suit concerns matters not  
23 arising out his contacts with the forum.” *Id.* Specific jurisdiction exists “where the cause of  
24 action arises out of or has substantial connection to the defendant’s contact with the forum.  
25 *Glencore Grain Rotterdam B.V. v. Shivnath Rai Harnarain, Co.*, 284 F.3d 1114, 1123 (9th Cir.

1 2002). If a defendant has sufficient minimum contacts for the court to have personal  
 2 jurisdiction over the defendant, the exercise of such jurisdiction must also be reasonable. *Asahi*  
 3 *Metal Indus. Co. v. Super. Ct. of Cal., Solano Cnty.*, 480 U.S. 102, 113 (1987).

4 Fed. R. Civ. P. 12(b)(2) allows a district court to dismiss an action for lack of personal  
 5 jurisdiction. “When a defendant moves to dismiss for lack of personal jurisdiction, the plaintiff  
 6 is ‘obligated to come forward with facts, by affidavit or otherwise, supporting personal  
 7 jurisdiction.’” *Scott v. Breeland*, 792 F.2d 925, 927 (9th Cir. 1986) (quoting *Amba Mktg. Sys.,*  
 8 *Inc. v. Jobar Int'l, Inc.*, 551 F.2d 784, 787 (9th Cir. 1977)). “A plaintiff must establish  
 9 jurisdiction over each defendant individually.” *Zuercher v. Hoskins*, No. 4:21-cv-05142, 2021  
 10 WL 6551433, at \*2 (N.D. Cal. Dec. 16, 2021). The court “may order discovery on the  
 11 jurisdictional issues.” *Unocal*, 248 F.3d at 922 (citing *Data Disc. Inc. v. Sys. Tech. Ass'n, Inc.*,  
 12 557 F.2d 1280, 1285 (9th Cir. 1977)). “When a district court acts on the defendant’s motion to  
 13 dismiss without holding an evidentiary hearing, the plaintiff need make only a *prima facie*  
 14 showing of jurisdictional facts to withstand” the motion. *Id.* (citing *Ballard v. Savage*, 65 F.3d  
 15 1495, 1498 (9th Cir. 1995)); *see also Data Disc.*, 557 F.2d at 1285 (“[I]t is necessary only for  
 16 [the plaintiff] to demonstrate facts which support a finding of jurisdiction in order to avoid a  
 17 motion to dismiss.”).

18 “Unless directly contravened, [the plaintiff’s] version of the facts is taken as true, and  
 19 ‘conflicts between the facts contained in the parties’ affidavits must be resolved in [the  
 20 plaintiff’s] favor for purposes of deciding whether a *prima facie* case for personal jurisdiction  
 21 exists.’” *Harris Rutsky & Co. Ins. Servs., Inc. v. Bell & Clements Ltd.*, 328 F.3d 1122, 1129  
 22 (9th Cir. 2003) (citing *Unocal*, 248 F.3d at 922); *see also Bancroft & Masters, Inc. v. Augusta*  
 23 *Nat'l, Inc.*, 223 F.3d 1082, 1087 (9th Cir. 2000). However, a court “may not assume the truth  
 24 of allegations in a pleading which are contradicted by affidavit.” *Alexander v. Circus Enters.,*  
 25 *Inc.*, 972 F.2d 261, 262 (9th Cir. 1992) (citations and internal quotation marks omitted).

1 **III. DISCUSSION**

2 **A. Motions to Dismiss for Lack of Personal Jurisdiction & Transfer, (ECF Nos. 11,**  
 3 **12)**

4 Defendants argue they have insufficient contacts with the forum for the Court to exercise  
 5 either general or specific personal jurisdiction over them. (MTD 6:16–12:8). Defendants  
 6 further contend that if the Court concludes dismissal is inappropriate, it should transfer the case  
 7 “because the events giving rise to this action, all witnesses, and related evidence are in  
 8 California.” (Mot. Transfer 13:15–17, ECF No. 12). In response, Plaintiff contends the forum  
 9 selection clauses contained in the Legal Services Agreement and Engagement Letter, which  
 10 Plaintiff contends were assented to in all matters it represented Defendants in, are valid and  
 11 dispositive with respect to the Court’s exercise of personal jurisdiction over Defendants and  
 12 venue in this District. (Resp. 10:10–17:17).

13 Both personal jurisdiction and venue are waivable rights. *See Dow Chem. Co. v.*  
 14 *Calderon*, 422 F.3d 827, 831 (9th Cir. 2005) (citing *Burger King Corp. v. Rudzewicz*, 471 U.S.  
 15 462, 472 n.14 (1985); *Reebok Int’l Ltd. v. TRB Acquisitions LLC*, No. 3:16-cv-1618, 2017 WL  
 16 3016034, at \*1 (D. Or. July 14, 2017) (“A defense of improper venue is waivable.”) (citing  
 17 *Albino v. Baca*, 747 F.3d 1162, 1170 (9th Cir. 2014)). Therefore, “parties to a contract may  
 18 agree in advance to submit to the jurisdiction of a given court.” *Nat’l Equip. Rental, Ltd. v.*  
 19 *Szukhent*, 375 U.S. 311, 316 (1964). “The [C]ourt need not embark on a minimum contacts  
 20 analysis where the defendants consent to the court’s exercise of personal jurisdiction in the  
 21 forum.” *Radiant Global Logistics, Inc. v. Drummond*, No. 18-cv-1063, 2018 WL 5276581, at  
 22 \*4 (W.D. Wash. Oct. 24, 2018) (citing cases); *see Allred v. Innova Emergen Med. Assocs.,*  
 23 *P.C.*, No. 18-cv-03633, 2018 WL 4772339, at \*1 n.1 (N.D. Cal. Oct. 1, 2018) (noting that  
 24 because the forum selection clause issue was dispositive, the court did not need to address the  
 25 defendants’ arguments regarding personal jurisdiction).

1       The Ninth Circuit recognizes that accepting a forum selection clause evidences consent  
2 to both venue and personal jurisdiction in that forum. *See SEC v. Ross*, 504 F.3d 1130, 1149  
3 (9th Cir. 2007); *see also United States v. Park Place Assocs., Ltd.*, 563 F.3d 907, 929 n.14 (9th  
4 Cir. 2009) (finding that a contract’s forum selection clause is “consent to personal jurisdiction  
5 and venue”). Accordingly, the Court’s analysis of personal jurisdiction and venue begins by  
6 examining the enforceability of the forum selection clauses at issue.

7       At bottom, the sole question before the Court is whether Defendant Jones, individually  
8 and on behalf of Defendants, assented to the terms of the Engagement Letter, including its  
9 forum selection clause. Defendants argue the terms of the Engagement Letter are not binding  
10 on the parties because there was no mutual assent, as evidenced by Defendant Jones decision  
11 not to sign the Engagement Letter and later questioning the amount of fees she owed in all  
12 ongoing matters. (Reply 3:6–5:17). In response, Plaintiff argues that despite Defendant Jones  
13 not signing the Engagement Letter, her subsequent conduct demonstrated she assented to and  
14 ratified the terms of the Engagement Letter. (Resp. 10:11–17:17).

15       An enforceable contract requires: (1) offer and acceptance, (2) meeting of the minds, and  
16 (3) consideration. *May v. Anderson*, 119 P.3d 1254, 1257 (Nev. 2005). Here, the parties only  
17 dispute the second element, specifically whether there was a meeting of the minds to the  
18 Engagement Agreement’s essential terms. (Reply 3:6–5:17); (Resp. 10:11–17:17). A meeting  
19 of the minds exist when the parties have agreed upon the contract’s essential terms. *Certified*  
20 *Fire Prot. Inc. v. Precision Constr. Inc.*, 283 P.3d 250, 255 (2012); *see also Roth v. Scott*, 921  
21 P.2d 1262, 1265 (Nev. 1996). Under Nevada law, “[m]utual assent is determined under an  
22 objective standard applied to the outward manifestations or expressions of the parties.” *Alter v.*  
23 *Resort Props. of Am.*, 130 Nev. 1148 (2014) (citation omitted). “If the outward words and acts  
24 of the parties can reasonably be interpreted as acceptance, then mutual assent exists.” *Id.*

25       ///

1 At the outset, the Court disagrees with Defendants' position that the Engagement  
 2 Agreement is unenforceable merely because it remains unsigned. *See Fresquez v. Nationstar*  
 3 *Mortg., LLC*, No. 2:16-cv-1274, 2017 WL 2880402, at \*3 (D. Nev. July 5, 2017) ("Plaintiff's  
 4 argument that there was no agreement because no written agreement was signed is contrary to  
 5 contract law."); *Lincoln General Ins. Co. v. Tri Cnts. Bank*, No. 10-cv-1442, 2010 WL  
 6 3069874, at \*4 (E.D. Cal. Aug. 5, 2010) ("Likewise it is not fatal to plaintiff's breach of  
 7 contract claim that Sanderson did not sign the contract. . . . to the extent Sanderson's consent  
 8 was required (which plaintiff disputes), plaintiff has alleged Sanderson's assent to the  
 9 contract[.]"). And here, despite the lack of written signature, Defendant Jones' conduct  
 10 manifested an understanding of the terms of the Engagement Letter and demonstrated that a  
 11 binding agreement was made. *See VACC, Inc. v. Davis*, 823 Fed. App'x 474, 477 (9th Cir.  
 12 2020) ("Nothing in Bayat's outward manifestations suggests an understanding that the oral  
 13 agreement would be contingent on the reduction of the agreement to writing.").

14 First, Defendant Jones readily accepted Plaintiff's legal representation in several  
 15 lawsuits without protestation. Indeed, in the 150 NCD Matter, Defendant Jones emailed  
 16 Gibson to "keep the retainer 'as is'" and directed Gibson "to move forward" with the litigation  
 17 "as quickly and aggressively as possible." (Gibson & Defendant Jones August 14, 2018, Email  
 18 Exchange at 2, Ex. 2-E to Resp.). Defendant Jones' willingness to utilize Plaintiff's services in  
 19 multiple lawsuits despite purportedly not understanding the material terms of their relationship  
 20 is curious, and more than a little suspect. *See VACC, Inc.*, 823 Fed. App'x at 477 ("[N]o  
 21 allegation supports VACC's contention that the settlement conference was an unenforceable  
 22 'agreement to agree.'").

23 Next, the emails between Gibson and Defendant Jones regarding a payment  
 24 accommodation that was reached in all "matters that are ongoing" further demonstrates  
 25 Defendant Jones' assent. (Gibson & Defendant Jones March 12, 2021, Email Exchange at 2,

1 Ex. 2-D to Resp.). Specifically, these emails demonstrate Defendant Jones did not contest the  
2 existence of the contractual relationship with Plaintiff, but instead sought a modification in the  
3 execution of said agreements. And the evidence set forth by Plaintiff shows the parties reached  
4 an accommodation, as Defendant Jones continued making payments pursuant to the agreements  
5 until December 2022. *See Pravorne v. McLeod*, 383 P.2d 855, 858 (1963) (explaining that  
6 whether an acceptance was effective does not necessarily depend on whether the offer was  
7 signed by the offeree; rather, the relevant inquiry is whether the offeree consented to be bound).

8 Finally, Defendants' contention that Defendant Jones neither entered into the  
9 Engagement Agreement nor understood its material terms is belied by Floryan's repeated  
10 attestations that Defendant Jones did not dispute the enforceability of the Engagement  
11 Agreement. Specifically, Floryan expressly stated Defendant Jones was in no way,  
12 "undermining the engagement, trying to renegotiate the terms of any agreements between her  
13 and [Plaintiff], or 'going back on' her word.'" (*Id.*, Ex. 1-D to Resp.); (*see id.*, Ex. 1-D to  
14 Resp.) (explaining that Defendant Jones "did not (nor intend to) question the working  
15 relationship"). Floryan then elaborated Defendant Jones "[was] not disputing any engagement  
16 letter[,] but rather, "is raising concerns over the fact that [Plaintiff] has not provided her with  
17 rate increase notices in accordance with the terms of the [Engagement Letter]." (*Id.* at 2, Ex. 1-  
18 D to Resp.). Lastly, Floryan expressed "There has *never* been a dispute by [Defendant] Jones  
19 about any engagements or the applicability therefore." (*Id.*, Ex. 1-E to Resp.) (emphasis in  
20 original). To adopt Defendants' position would be manifestly unfair where, as here, Defendant  
21 Jones, through Floryan, repeatedly attested to the existence and enforceability of the parties'  
22 agreements.

23 In sum, the Court finds the forum-selection clauses found in the Legal Services  
24 Agreement and Engagement Agreement are dispositive on the issue of personal jurisdiction and  
25 venue as to Defendants. "The court need not embark on a minimum contacts analysis where

1 the defendants consent to the court’s exercise of personal jurisdiction in the forum.” *Radiant*  
 2 *Global Logistics, Inc.*, 2018 WL 5276581, at \*4 (citing cases). Accordingly, Defendants’  
 3 Motion to Dismiss for Lack of Personal Jurisdiction and Motion to Transfer are DENIED.

4 **B. Motions for Sanctions, (ECF No. 26, 27, 28, 29)**

5 Plaintiff argues sanctions are warranted because Defendants “omitted evidence or  
 6 discussion of Defendants’ affirmation of being bound by the Nevada forum selection clauses”  
 7 found in the agreements. (Mot. Sanctions 14:25–27, ECF No. 26); (Mot. Sanctions 15:4–  
 8 23:10).

9 Rule 11 requires the imposition of sanctions when a motion is frivolous, legally  
 10 unreasonable, or without factual foundation, or is brought for an improper purpose.” *Conn v.*  
 11 *Borjorquez*, 967 F.2d 1418, 1420 (9th Cir. 1992) (citing *Operating Eng’rs Pension Trust v. A-C*  
 12 *Co.*, 859 F.2d 1336, 1344 (9th Cir. 1988). In determining whether a claim is frivolous or  
 13 brought for an improper purpose, the standard is one of objective reasonableness. *Id.* at 1421.  
 14 “If, judged by an objective standard, a reasonable basis for the position exists in both law and  
 15 fact at the time the position is adopted, then sanctions should not be imposed.”” *Id.* (quoting  
 16 *Golden Eagle Dist. Corp. v. Burroughs Corp.*, 801 F.2d 1531, 1538 (9th Cir. 1986). The  
 17 central purpose of the rule is to deter baseless filings in district court and streamline the  
 18 administration and procedure of the federal courts. *See Cooter & Gell v. Hartmarx Corp.*, 496  
 19 U.S. 384, 393 (1990). The Ninth Circuit has held: “Rule 11 is an extraordinary remedy, one to  
 20 be exercised with extreme caution.” *Operating Eng’rs*, 859 F.2d at 1345.

21 Here, Defendants’ arguments are neither creative nor novel. Instead, the underlying  
 22 legal and factual assertions lack a reasonable underpinning and could be considered  
 23 sanctionable conduct. Nevertheless, the Court declines to award sanctions at this time. The  
 24 Court cautions Defendants that should they advance similar arguments in the future, the Court  
 25 will not hesitate to impose sanctions. The Court urges Defendants to avoid arguments that

1 would result in those consequences. Accordingly, Plaintiff's Motions for Sanctions are  
2 DENIED.

3 **IV. CONCLUSION**

4 **IT IS HEREBY ORDERED** that Defendants' Motion to Dismiss for Lack of Personal  
5 Jurisdiction, (ECF No. 11), is **DENIED**.

6 **IT IS FURTHER ORDERED** that Defendants' Motion to Transfer, (ECF No. 12), is  
7 **DENIED**.

8 **IT IS FURTHER ORDERED** that Plaintiff's Motion for Sanctions, (ECF Nos. 26, 27,  
9 28, 29), are **DENIED**.

10 **IT IS FURTHER ORDERED** that Plaintiff's Motion to File a Surreply, (ECF No. 39),  
11 is **DENIED**.

12 **IT IS FURTHER ORDERED** that Defendants' Motion to Stay Discovery, (ECF No.  
13 20), is **DENIED as moot**.

14 **DATED** this 23 day of September, 2023.



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Gloria M. Navarro, District Judge  
UNITED STATES DISTRICT COURT